COURSE OFFERINGS

Advanced Risk Management with Risk - 2 days
Applied Earned Value Management - 2 days
Business Planning and Strategy Development - 2 days
Emotional Intelligence for Leaders - 2 days
Essentials of Project Management - 3 days
Finance for Non-Financial Managers - 2 days
Leading Change - 2 days
Leading Matrix Teams - 2 days
Managing and Leading Teams - 2 days
Managing Project Risk - 2 days
Negotiation and Conflict Resolution - 2 days
Project Estimating, Measures and Control - 2 days
Project Mgmt Integration w/ Microsoft Project - 2 days
Solving Complex Problems - 2 days
Project Management Certification: PMP Exam Prep - 4 days

LEGAL ASPECTS OF PROCUREMENT

State and Local Procurement - 1 day
State and Local Procurement - 2 days
Public and Private Partnerships - 1 day
Public and Private Partnerships - 2 days
Accounting and Auditing for Government Contracts - 2 days
Advanced Contract Administration - 2 days
Advanced Source Selection - 2 days
Best Practicing in Subcontracting - 2 days
CAS Cost Impacts - 2 days
Contract Changes and Equitable Adjustments - 2 days
Cost Accounting Standards - 2 days
Cost and Price Analysis - 2 days
FAR Part 31: Cost Principles - 1 day
Government Contracting Fundamentals - 3 days
GSA Schedule Contracting - 1 day
Leading Practices in Cost Estimating and Accounting - 2 days
Navigating the FAR - 2 days
Negotiating Strategies and Techniques - 2 days
Organizational Conflicts of Interest - 1 day
Preparing Compliant Proposals - 2 days
Protests: Process and Strategy - 1 day
Surviving a DCAA Audit - 1 day

BUSINESS COMPETENCIES

Leading for Optimal Employee Performance - 1 Day
Building High Performance Teams - DISC Workshop - 1 day
Influencing Others - 1 Day
Business Case Analysis, Bid/No-Bid - 1 Day
Business Ethics - 2 days
Generative Action Workshop - 1 day
Positive Leadership Certificate - (4) 1/2 days
Coaching Your Employees - 1 day
Communication and Interpersonal Skills for Managers - 1 day
Effective Presentation Skills - 1 day
The Leader’s Edge: People Skills - 1 day 3.5 hrs Online
The Writer’s Edge: Strategic Proposal Writing - 1 day 3.5 hr online
Professional Business Writing - 1/2 day 3.5 hr Online
High Octane Writing - 3 hrs Online

State of Virginia Department of General Services Professional Procurement Training Contract #e194-73092-ma2186

Let us help you meet your educational goals.

MANY MORE COURSES AVAILABLE

ASK ABOUT A CUSTOM COURSE

For more information or to register please reach out
Michael V. Perch - mperch@roadmapc.com / 703-928-1430

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